

REQUEST FOR PROPOSAL (RFP) SUBMISSIONS FOR LARGE GROUPS (100 + EMPLOYEES)

When submitting RFP's to Argus Dental & Vision, Inc. for groups with more than 100 employees, please provide the following essential items to receive the most accurate quote:

Effective Date Requested- _____

Commission Percentage Requested- _____

General Employer Group Information

- ✓ Business Name and Address
- ✓ Industry and SIC/NAIC code (if known)
- ✓ Number of eligible employees by location
- ✓ Corporate headquarters address (if different)

Agent or Consultant Information

- ✓ Name of agency
- ✓ Name of agent
- ✓ Address, Phone, Email
- ✓ Any special requests or requirements

Current Benefit Information

- ✓ Current plan designs, benefit booklets (EOC/SPD), schedules
- ✓ Accurate census to include Zip codes and enrollment mix (employee/dependents, plan types)
- ✓ Current and renewal rates of existing dental plan
- ✓ Dental experience for the past 24 months (premium, claims, number of enrollment by month)
- ✓ Contribution scenario
- ✓ Eligibility information (waiting period for new employees)
- ✓ Five-year carrier history (include benefits and rates if known)
- ✓ Type of contract to quote
- ✓ Current carrier network utilization and method of out-of-network reimbursement
- ✓ Benefit Admin system currently used

Exceptions

- ✓ Argus may make rate reductions where corresponding expense reductions are utilized except in Florida under 51 eligible lives.
- ✓ All groups of 250 or more eligible lives will require approval by NGL in advance of issuing coverage.
- ✓ Any other exceptions will require approval from NGL in advance of issuing coverage.